



Wade A. Hampton, Sr.

Wade A. Hampton Sr. is a distinguished senior management professional with an illustrious career spanning over four decades in the dynamic realm of residential mortgage lending. His comprehensive skill set, unwavering dedication, and remarkable leadership abilities have cemented his reputation as an esteemed expert in the industry.

With a firm belief in the power of versatility, Wade has consistently demonstrated his ability to excel across various facets of the organizational environment. His leadership experience is underscored by a proven track record of success in pivotal areas including project management, sales, investment banking, mortgage banking, strategic and financial planning, and training.

Wade's charismatic persona, coupled with his adept communication skills and unwavering integrity, sets him apart as a compelling influencer and negotiator in the field. His expertise encompasses a wide spectrum of competencies critical to the success of residential mortgage lending. His proficiency in sales and marketing strategies has been instrumental in driving business growth and fostering enduring client relationships. As a seasoned project manager, Wade has consistently delivered results by effectively coordinating multifaceted initiatives and optimizing team performance to achieve organizational objectives.

A hallmark of Wade's career has been his unwavering commitment to regulatory compliance and adherence to industry best practices. His meticulous attention to detail, coupled with his comprehensive understanding of complex regulatory frameworks, ensures the seamless execution of mortgage loan products while safeguarding the interests of clients and stakeholders.

Throughout his tenure, Wade has been instrumental in spearheading innovative business planning initiatives aimed at enhancing operational efficiency and driving sustainable growth. His strategic acumen and astute financial analysis skills have been pivotal in navigating market dynamics and identifying lucrative opportunities for expansion and diversification.

Wade's illustrious career trajectory is a testament to his unwavering commitment to excellence and his relentless pursuit of professional growth. His extensive experience spans key positions at esteemed institutions such as Neighborhood Assistance Corporation of America, Huntington National Bank, Wells Fargo Home Mortgage, and Key Bank N.A., where he has consistently delivered exceptional results and earned the trust and respect of colleagues and clients alike.

In addition to his exemplary professional achievements, Wade is a lifelong learner and a distinguished academician. He holds a Bachelor of Business Administration in Finance from Howard University and a Masters of Business Administration in Systems Management from Baldwin Wallace University. His commitment to advancing industry standards is further evidenced by his role as an instructor for the Ohio Division of Real Estate and Professional Licensing and the Pennsylvania Division of Real Estate Education and Licensing.

Wade A. Hampton Sr. is a visionary leader, an astute strategist, and a beacon of integrity in the realm of residential mortgage lending. His unwavering dedication to excellence, coupled with his comprehensive skill set and unparalleled industry expertise, positions him as a formidable force driving innovation and transformation in the ever-evolving landscape of mortgage banking.